

FOR IMMEDIATE RELEASE

## DRB®'s NoPileups™ Technology Prevents an Estimated 600,000 Car Wash Collisions, Saving Car Wash Operators \$300M+ in Damage Claims

**Akron, OH – November 18, 2024** – [DRB](#), a [Vontier](#) Company (NYSE: VNT) and leading car wash and vehicle care technology provider, announced that NoPileups, a tunnel car wash optimization system, has prevented an estimated 600,000 collisions, saving car wash operators approximately \$300 million in damage claims since its inception in 2016.

NoPileups uses patented (U.S. 11,127,283) video and advanced computer technology to track vehicles across the entire length of a car wash tunnel. It automatically stops the conveyor when a collision threat is detected and takes a 15-20 second video so the staff can identify the cause of the issue. To date, NoPileups has monitored nearly 1 billion vehicles in car wash tunnels.

“Our goal is to empower car wash operators with technology that enhances both safety and efficiency,” said Alex Mereness, DRB Director of Product Management, Tunnel Solutions. “By boosting throughput and reducing damage claims, NoPileups is an indispensable tool for operators who want to deliver a superior customer experience while maximizing profitability.”

A great example of the cost savings and other benefits NoPileups can provide can be seen at Canton Car Wash, a five-site car wash operation in the Baltimore area. Even with a diligent operation and highly trained staff, Canton was spending \$.20 to \$.25 per vehicle in damage claims before implementing NoPileups, according to Chief Operating Officer Chris Rivera. Through no fault of the staff, customers would sometimes cause accidents by applying their brakes or creating other issues in areas of the tunnel not visible by any employee.

Since installing NoPileups, they average about \$.03 to \$.05 per vehicle, representing a cost savings of over 75% and far below industry standards. With NoPileUps, Canton Car Wash is now able to catch customer errors that might otherwise have gone unnoticed and led to accidents.

“Not only are you losing revenue due to a damage claim or having to deal with an upset customer, but you’re also dealing with substantial downtime,” Rivera said. “We love that NoPileups is catching those issues before [they happen], so we can make sure the issue is resolved and safe and just continue operating.”

Beyond that, NoPileups gives operators the confidence to process cars a little closer, which allows them to wash more cars and generate more revenue, particularly at peak times.

“I’m actually surprised that more people don’t use NoPileups,” Rivera said. “When I talk to other operators and they tell me that they aren’t using it, I feel like they’re somewhat taking a risk, and they just don’t know how much easier it could make their life. I know NoPileups recently reduced the monthly fee, too, so to me it just doesn’t even make sense with the lower fee that you wouldn’t use it.”

Visit [DRB.com](https://www.drb.com) [to learn more about Canton Car Wash’s experience with NoPileups.](#)

### **About DRB**

As the car wash technology leader for 40 years, DRB is the ultimate partner for operators who seek rapid ROI, unparalleled membership growth and unwavering reliability. Our technology is designed to give operators the tools they need to maximize their car wash investments. From groundbreaking point-of-sale technology to marketing automation that drives traffic, DRB enables data-led business decisions and scalability that helps car washes thrive while delivering extraordinary customer experiences. Choosing DRB means connecting with a partner that is committed to car wash business success. Learn why leading car wash operators choose DRB:

[www.drb.com](http://www.drb.com)

DRB is part of Vontier (NYSE: VNT), a global industrial technology company uniting productivity, automation and multi-energy technologies to meet the needs of a rapidly evolving, more connected mobility ecosystem. Leveraging leading market positions, decades of domain expertise and unparalleled portfolio breadth, Vontier enables the way the world moves – delivering smart, safe and sustainable solutions to our customers and the planet. Vontier has a culture of continuous improvement and innovation built upon the foundation of the Vontier Business System and embraced by colleagues worldwide. Additional information about Vontier is available on the Company's website at [www.vontier.com](http://www.vontier.com).

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